

# IPMA-HR/PSHRA SAN DIEGO LUNCH MEETING

*Join us!*

**Wednesday, August 14, 2024**

*Join us!*

**Check in 11:15 am Lunch 11:30 am**

**Speaker 12:00 to 1:00 pm**

**HANDLERY HOTEL**  
950 Hotel Circle N., San Diego, CA 92108

## STRATEGIC RELATIONSHIPS AND INFLUENCE

### SPEAKER



**DEANNA POTTER,  
M.A.**

[Full bio](#)

This session focuses on the relationships that matter in moving your department or organizational strategy forward and how you can best navigate those relationships effectively. Participants will engage in reflection and self-awareness building to determine which practices to put into play to deepen their influence.

- Learn the importance of your individual influence, how to find your power, and ensure you avoid abusing it
- Discover the best ways to put your influence behaviors into practice to advance your work efforts and projects
- Explore which strategic relationships need attention and how to best foster those relationships

Leave with an actionable tool to implement immediately - taking your relationships to the next level!

**Deanna is the Director of Growth and Development for The Centre for Organization Effectiveness.**

**PLEASE RSVP BY FRIDAY, AUGUST 9, 2024 @ 12:00PM**

Lunch menu:  
Southwest  
Tri-tip w/  
vegetables

Members w/RSVP	\$ 35
Non-Members w/RSVP	\$ 50
Member Walk-ins	\$ 45
Non-Member Walk-ins	\$ 60

**PARKING is FREE!**

NO-SHOW RESERVATIONS AND CANCELLATIONS AFTER RSVP DEADLINE WILL BE BILLED.

### PAYMENT OPTIONS:



Mail checks payable to IPMA-SD to the address below.

When making payments, please include your name and date of event.

[SDIPMAPAYMENT@gmail.com](mailto:SDIPMAPAYMENT@gmail.com)

**venmo**

